



# Cloud Computing modelling and adoption

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DATA, DIGITAL BUSINESS MODELS, CLOUD  
COMPUTING AND ORGANIZATIONAL DESIGN

Paris · 24-25 November 2014



# Introduction



Cloud insurance

Maurizio Naldi

Introduction

Costs

Decision criteria

Risks after  
adoption

Conclusions

# Introduction



Economics  
of  
Migration

BUY vs LEASE  
In-house vs Outsourcing

# Introduction



Economics  
of  
Migration

BUY vs LEASE

In-house vs Outsourcing



# Introduction



Economics  
of  
Migration

BUY vs LEASE

In-house vs Outsourcing



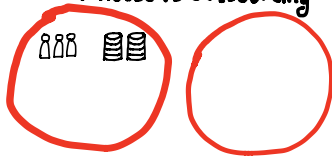
# Introduction



Economics  
of  
Migration

BUY vs LEASE

In-house vs Outsourcing



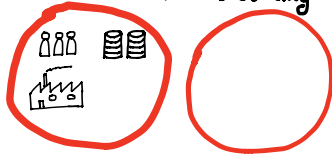
# Introduction



Economics  
of  
Migration

BUY vs LEASE

In-house vs Outsourcing





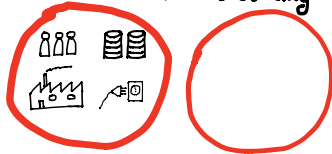
# Introduction



Economics  
of  
Migration

BUY vs LEASE

In-house vs Outsourcing



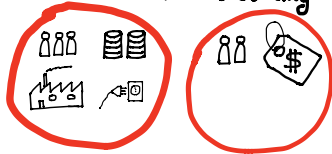
# Introduction



Economics  
of  
Migration

BUY vs LEASE

In-house vs Outsourcing

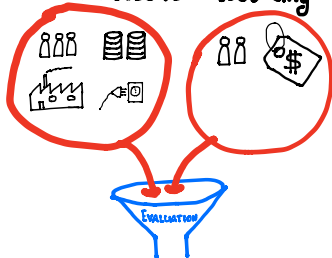


# Introduction

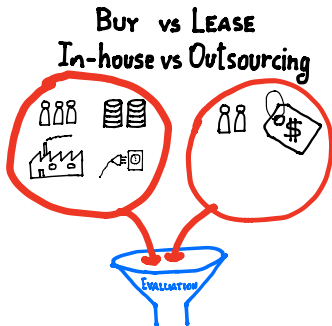
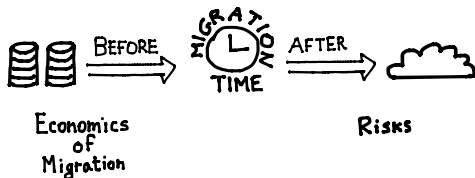


Economics  
of  
Migration

BUY vs LEASE  
In-house vs Outsourcing



# Introduction



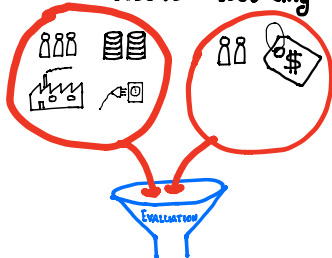
# Introduction



Economics  
of  
Migration

Risks

BUY vs LEASE  
In-house vs Outsourcing



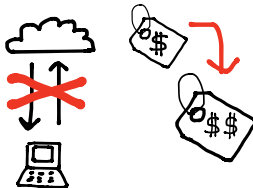
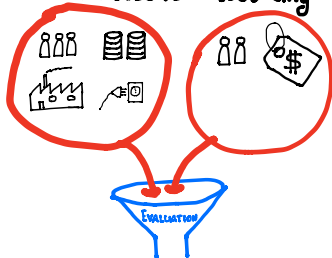
# Introduction



Economics  
of  
Migration

Risks

BUY vs LEASE  
In-house vs Outsourcing



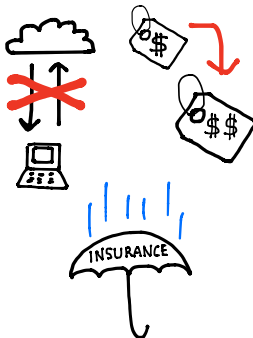
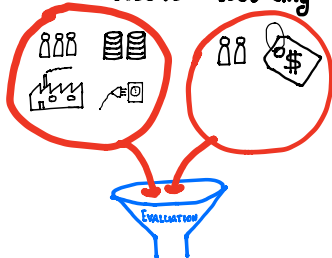
# Introduction



Economics  
of  
Migration

Risks

BUY vs LEASE  
In-house vs Outsourcing



# In-house costs





# Costs in the in-house solution

Cloud insurance

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Introduction

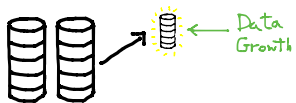
**Costs**

Decision criteria

Risks after  
adoption

Conclusions

# Costs in the in-house solution



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Introduction

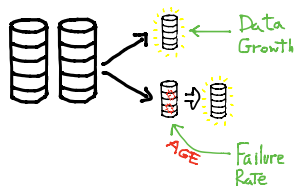
Costs

Decision criteria

Risks after  
adoption

Conclusions

# Costs in the in-house solution



Cloud insurance

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Introduction

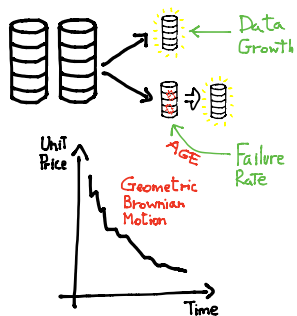
Costs

Decision criteria

Risks after adoption

Conclusions

# Costs in the in-house solution



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Maurizio Naldi

Introduction

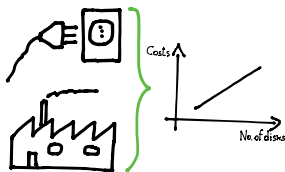
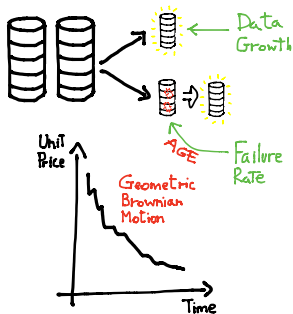
Costs

Decision criteria

Risks after adoption

Conclusions

# Costs in the in-house solution



Cloud insurance

Maurizio Naldi

Introduction

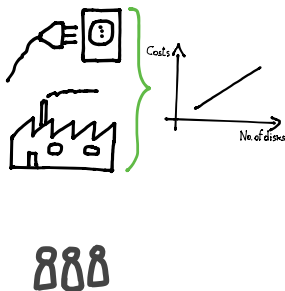
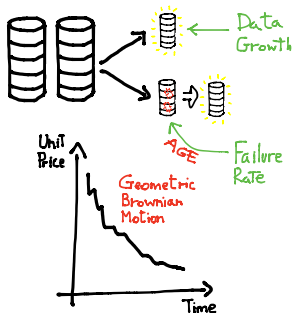
Costs

Decision criteria

Risks after adoption

Conclusions

# Costs in the in-house solution



Cloud insurance

Maurizio Naldi

Introduction

Costs

Decision criteria

Risks after adoption

Conclusions

# Costs of outsourcing



# Pricing models

Cloud insurance

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Introduction

**Costs**

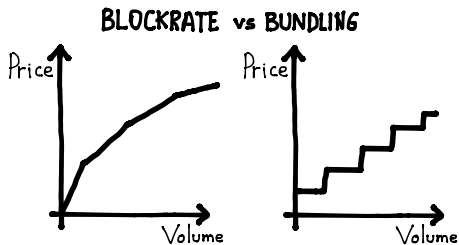
Decision criteria

Risks after  
adoption

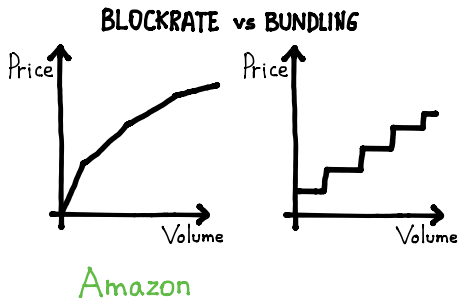
Conclusions



# Pricing models

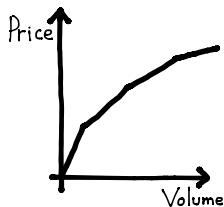


# Pricing models

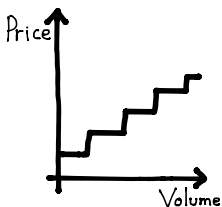


# Pricing models

## BLOCKRATE vs BUNDLING



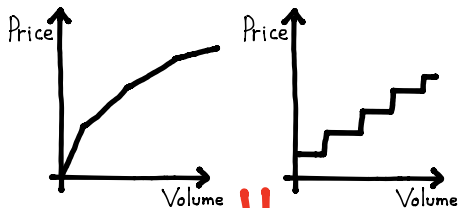
Amazon



Dropbox  
SugarSync  
IDrive  
Google Drive  
Carbonite  
Symform  
Mozy

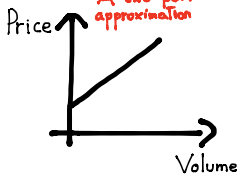
# Pricing models

## BLOCKRATE vs BUNDLING



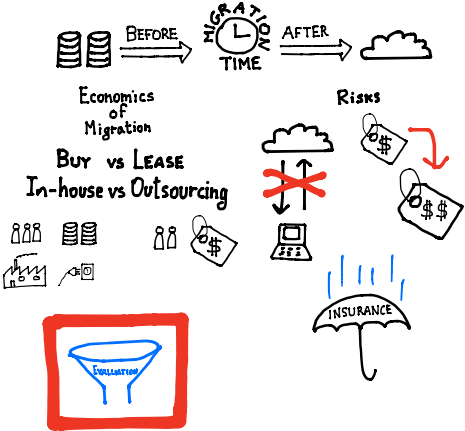
Amazon

A two-part approximation



Dropbox  
SugarSync  
IDrive  
Google Drive  
Carbonite  
Symform  
Mozy

# Decision criteria



# The evaluation approach

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Introduction

Costs

**Decision criteria**

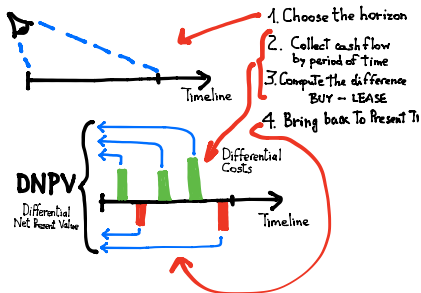
Risks after  
adoption

Conclusions

# The evaluation approach

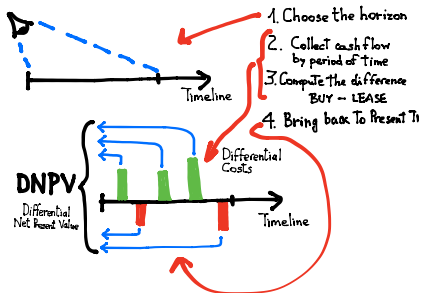


# The evaluation approach

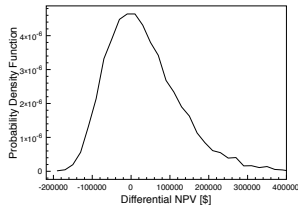




# The evaluation approach



**BUT**  
the DNPV is a  
RANDOM value



# Decision criteria

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Introduction

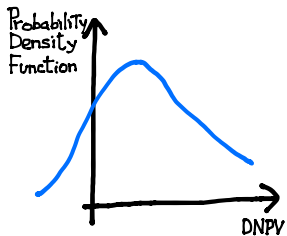
Costs

**Decision criteria**

Risks after  
adoption

Conclusions

# Decision criteria



Cloud insurance

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Introduction

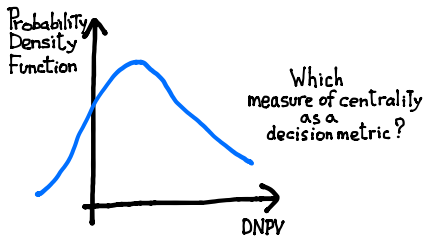
Costs

Decision criteria

Risks after  
adoption

Conclusions

# Decision criteria



Cloud insurance

Maurizio Naldi

Introduction

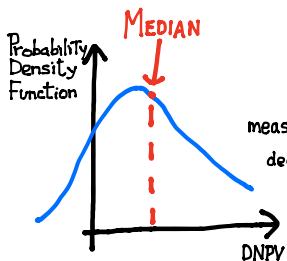
Costs

Decision criteria

Risks after  
adoption

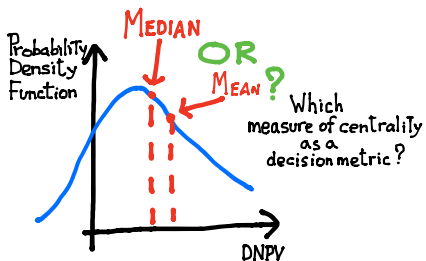
Conclusions

# Decision criteria



Which  
measure of centrality  
as a  
decision metric?

# Decision criteria



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Introduction

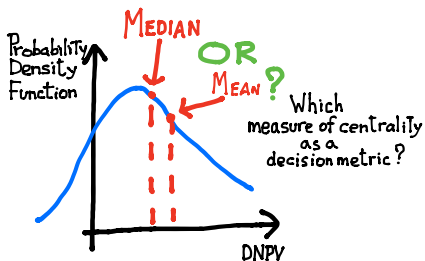
Costs

Decision criteria

Risks after adoption

Conclusions

# Decision criteria



$$DNPV = NPV_{\text{BUY}} - NPV_{\text{LEASE}}$$



$$\overline{DNPV} \text{ OR } \text{Med}(DNPV) = \begin{cases} > 0 \rightarrow \text{BUY} \\ < 0 \rightarrow \text{LEASE} \end{cases}$$

# Errors

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Introduction

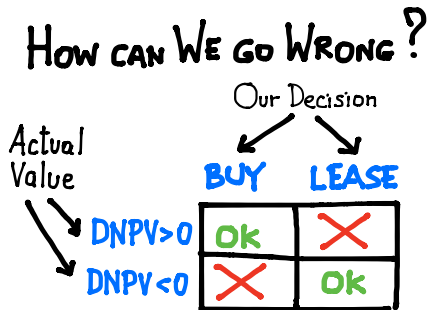
Costs

**Decision criteria**

Risks after  
adoption

Conclusions





# Risk analysis

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Introduction

Costs

**Decision criteria**

Risks after  
adoption

Conclusions

## ① Probability of Error

$$P[DNPV > 0 | LEASE] + P[DNPV < 0 | BUY]$$

 We are wrong but  
by how much?

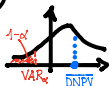
# Risk analysis

## ① Probability of Error

$$P[\text{DNPIV} > 0 | \text{LEASE}] + P[\text{DNPIV} < 0 | \text{BUY}]$$

☹ We are wrong but  
by how much?

## ② Value-at-Risk



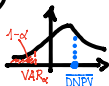
☹ Losses may be  
heavier than VaR  
but by how much?

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☹️ We are wrong but  
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## ② Value-at-Risk



☹️ Losses may be  
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but by how much?

## ③ Conditional Value-at-Risk

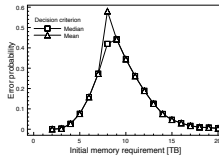
$$CVaR = \frac{1}{1-\alpha} \int_{\alpha}^1 VaR_u du$$

# Risk analysis

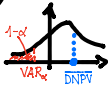
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## ② Value-at-Risk



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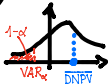
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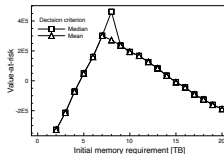
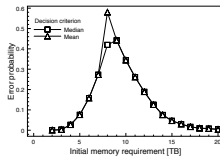
## ② Value-at-Risk



☹️ Losses may be heavier than VaR but by how much?

## ③ Conditional Value-at-Risk

$$CVaR = \frac{1}{1-\alpha} \int_{-\infty}^{\alpha} VaR_u du$$



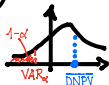
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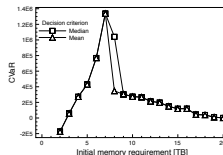
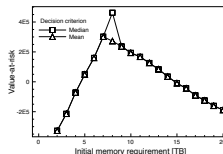
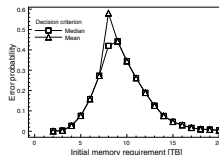
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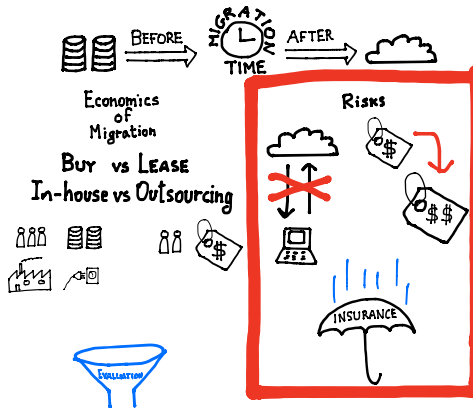
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# Risks after adoption



Cloud insurance

Maurizio Naldi

Introduction

Costs

Decision criteria

Risks after adoption

Conclusions

# Fighting unavailability: a multicloud arrangement

Cloud insurance

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Introduction

Costs

Decision criteria

Risks after  
adoption

Conclusions

# Fighting unavailability: a multicloud arrangement

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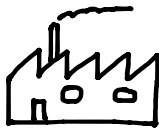
Introduction

Costs

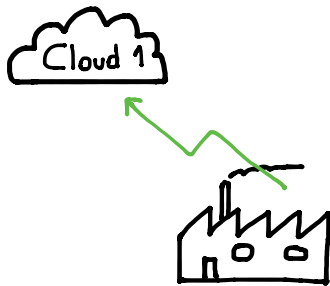
Decision criteria

Risks after  
adoption

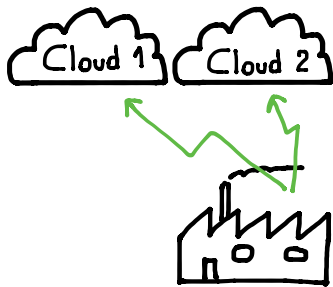
Conclusions



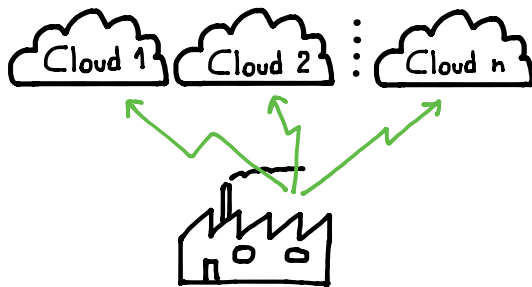
# Fighting unavailability: a multicloud arrangement



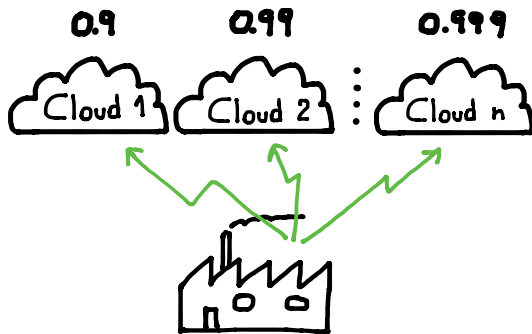
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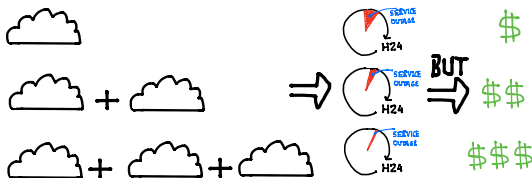
# Fighting unavailability: a multicloud arrangement



# Fighting unavailability: a multicloud arrangement



# Fighting unavailability: a multicloud arrangement



More clouds reduce outages  
but increase costs



# Protection against unavailability

Cloud insurance

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Introduction

Costs

Decision criteria

**Risks after  
adoption**

Conclusions

# Protection against unavailability

Cloud insurance

Maurizio Naldi

Introduction

Costs

Decision criteria

Risks after  
adoption

Conclusions

An insurance scheme can be devised to cover the losses due to unavailability

# Protection against unavailability

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- ▶ Premium computation using the expected utility approach

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An insurance scheme can be devised to cover the losses due to unavailability

- ▶ Premium computation using the expected utility approach
- ▶ Exponential utility function  $\Rightarrow$  Constant Absolute Risk Aversion (CARA) property
- ▶ Loss proportional to overall unavailability

# Protection against unavailability

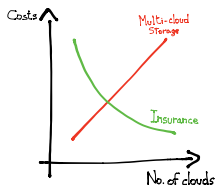
An insurance scheme can be devised to cover the losses due to unavailability

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- ▶ Loss proportional to overall unavailability
- ▶ Markovian ON-OFF service model

# Protection against unavailability

An insurance scheme can be devised to cover the losses due to unavailability

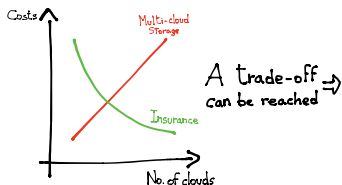
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An insurance scheme can be devised to cover the losses due to unavailability

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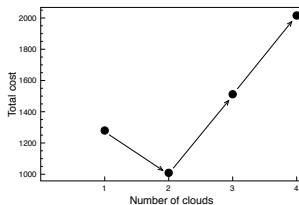
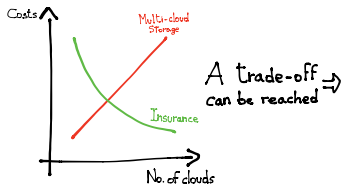




# Protection against unavailability

An insurance scheme can be devised to cover the losses due to unavailability

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# Protection against price rises

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Introduction

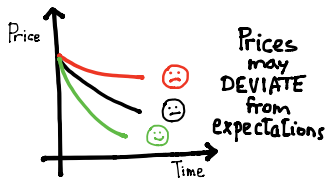
Costs

Decision criteria

**Risks after  
adoption**

Conclusions

# Protection against price rises



Cloud insurance

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Introduction

Costs

Decision criteria

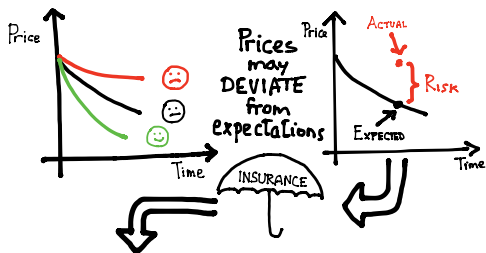
Risks after adoption

Conclusions

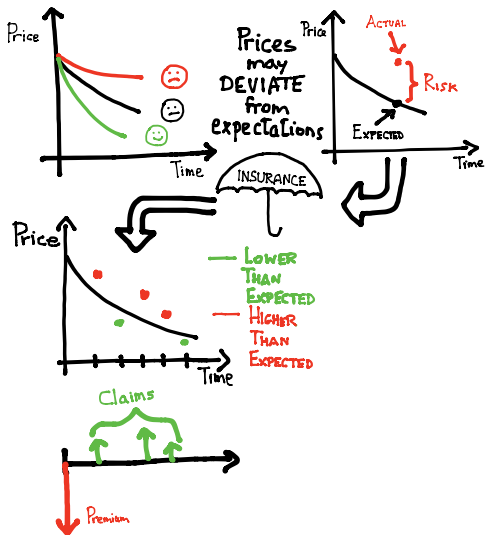
# Protection against price rises



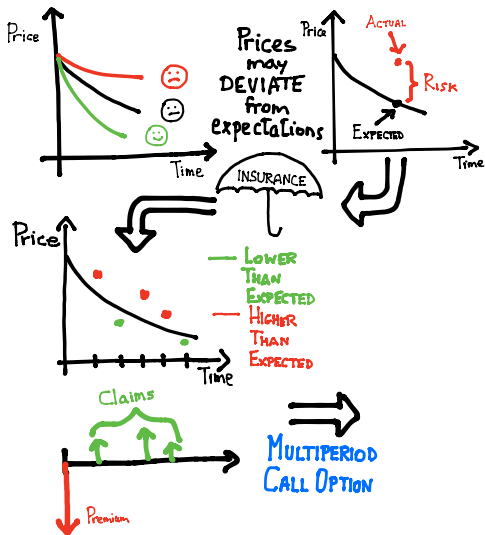
# Protection against price rises



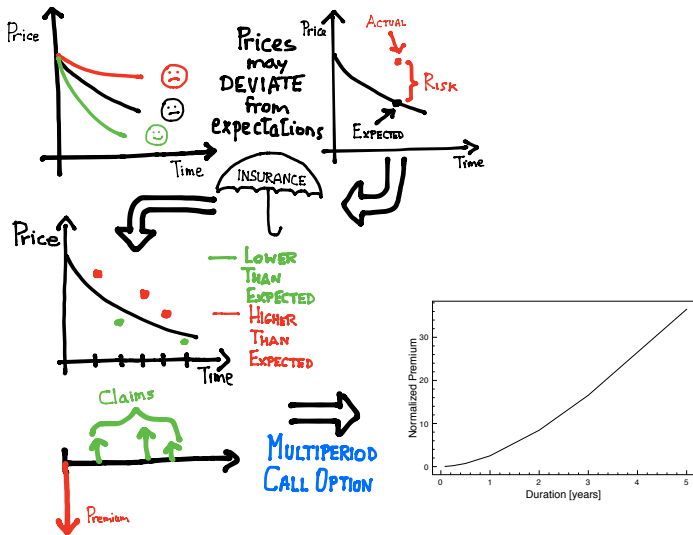
# Protection against price rises



# Protection against price rises



# Protection against price rises





# Protection against overall costs

Cloud insurance

Maurizio Naldi

Introduction

Costs

Decision criteria

**Risks after  
adoption**

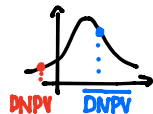
Conclusions

# Protection against overall costs

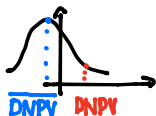
$$\text{Actual DNPV} \neq \overline{\text{DNPV}}$$

# Protection against overall costs

Actual DNPV  $\neq$   $\overline{\text{DNPV}}$

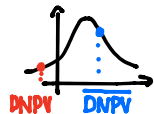


OR

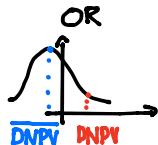


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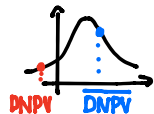


OR  
 $\Rightarrow$   
WRONG  
DECISION  
=  
LOSS

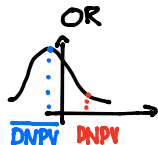


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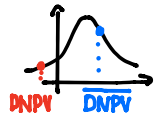


OR  
 $\Rightarrow$  WRONG  
DECISION  
= LOSS

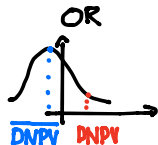


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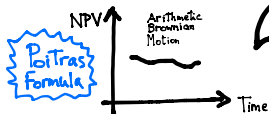
Actual DNPV  $\neq$   $\overline{\text{DNPV}}$



WRONG  
DECISION  
= LOSS

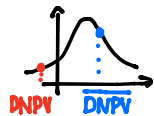


Insurance  
Payoff = Loss

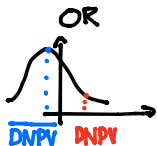


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Actual DNPV  $\neq$   $\overline{\text{DNPV}}$



OR  $\Rightarrow$  WRONG  
DECISION  
= LOSS

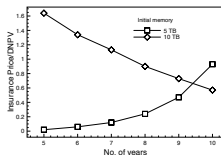


Insurance  
Payoff = Loss

NPV  $\uparrow$   
Poitras  
Formula

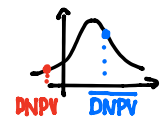
Arithmetic  
Brownian  
Motion

Time  $\rightarrow$

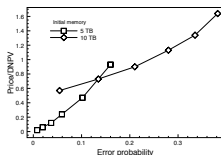
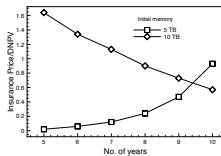
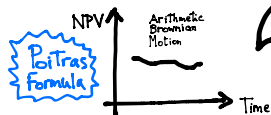
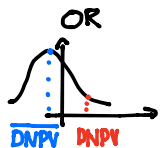


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WRONG  
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# Conclusions

Cloud insurance

Maurizio Naldi

Introduction

Costs

Decision criteria

Risks after  
adoption

Conclusions

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